



SALES ACCOUNT MANAGER

Newcom Media; Show Division is actively seeking a motivated, goal focused experienced Sales Account Manager, to join our team in selling exhibit space, and value added products including digital offerings on our portfolio of trade shows.

This full-time opportunity requires a confident, and proven sales professional with a knowledge of exhibit and sponsorship sales. Strong telephone and face to face sales skills are needed to work on building relationships, with new and existing clients to reach sales targets.

The ability to generate ideas for additional sales and sponsorship avenues is an advantage.

This role will require strong teamwork and collaboration.

We are looking to fulfill this role immediately.

Newcom Media is a family owned and operated premier B2B media company delivering information and marketing services to a wide variety of industries through magazines; digital products; and trade shows.

Proudly Canadian owned Newcom Media employs 100 people.

Interested candidates should send their cover letter and resume to Melissa Arnott, Director; Newcom Show Division marnott@newcom.ca