



National Event Management is looking for a motivated, driven and experienced Senior Sales Account Manager, to join our team selling exhibit space for our National Women's Show held in 5 cities across Canada. Our company culture is team first and people first, and we are looking for a confident sales closer who likes to be part of a team, likes to get in the action and build relationships on site at our events, and likes to work hard and have fun doing it!

This full-time, hybrid opportunity requires a confident, proven closer, with no reluctance to initiate sales calls and who is motivated to close business.

We want you on our team if you:

- Are an experienced sales account manager and confident closer
- Are Driven and Goal oriented
- Are very organized with ability to multi-task
- Possess strong telephone skills to build relationships with new and existing clients
- Can assist in managing many aspects of a full business cycle
- Are not afraid to roll up your sleeves to get the job done!

Some travel would be required and our sales team members play key roles at our events in running the shows in addition to building key relationships with exhibitors.

National Event Management is based in Markham, Ontario, with over 30 full-time employees and over 40 events produced annually. We are one of Canada's largest and leading producers of consumer events.

Compensation will be base salary, plus bonuses based on individual and team sales achieved, plus an available benefit package. The package will be commensurate with experience of the candidate as all experience, skills and aspects of what a candidate can offer National Event will be considered.

*Email your resume and cover letter to careers@nationalevent.com and please indicate why this Sales role is right for you!